



**Company:** C&J Industries Inc. (dba) Buyken Metal Products  
**Address:** 1216 4<sup>th</sup> Ave N, Kent, WA 98032  
**URL:** [WWW.Buyken.com](http://WWW.Buyken.com)  
**Phone:** 1-253-852-0634  
**Email:** [sales@buyken.com](mailto:sales@buyken.com)

**Certifications:**

- ISO9001:2015
- AS9100D

**NAICS Codes:**

- 332322 – Sheet Metal Work Manufacturing
- 332116 – Metal Stamping
- 332312 – Fabricated Structural Metal Manufacturing
- 332999 – All Other Miscellaneous Fabricated Metal Product Manufacturing
- 332710 – Machine Shop
- 332439 – Other Metal Container Manufacturing

**King County WA Small Contractor and Supplier (SCS): #2240**

**CAGE Code:** 82YX9  
**Dun&bradstreet:** 080499306  
**UBI:** 604 043 975

## Buyken History (since 1939)

- Founded in 1939 by Frank Buyken – original site was a small shop in Seattle
- 1972 - Martin DeLaurenti bought Buyken
- 1978 – Construction of our new and current 30K ft<sup>2</sup> facility in Kent
- 1996 – Mark DeLaurenti bought Buyken and continued to grow the business over the next 20 years
- 2016 - Craig Hanela bought the business to continue the success of Buyken Metal Products.
  
- Today, we have ~30 dedicated, hard-working employees with >10yrs average experience in precision metal fabrication. We make parts for the construction, recreation, transportation, medical, electronic, aerospace and many other industries.



# WHAT DO WE MAKE?

- Buyken's Parts can be found across dozens of industries from the dirt to space and everywhere in between.
- Currently make >2K individual part numbers a year for >125 customers.
- 3->4 million parts per year

# BUYKEN PRODUCTION CAPABILITIES



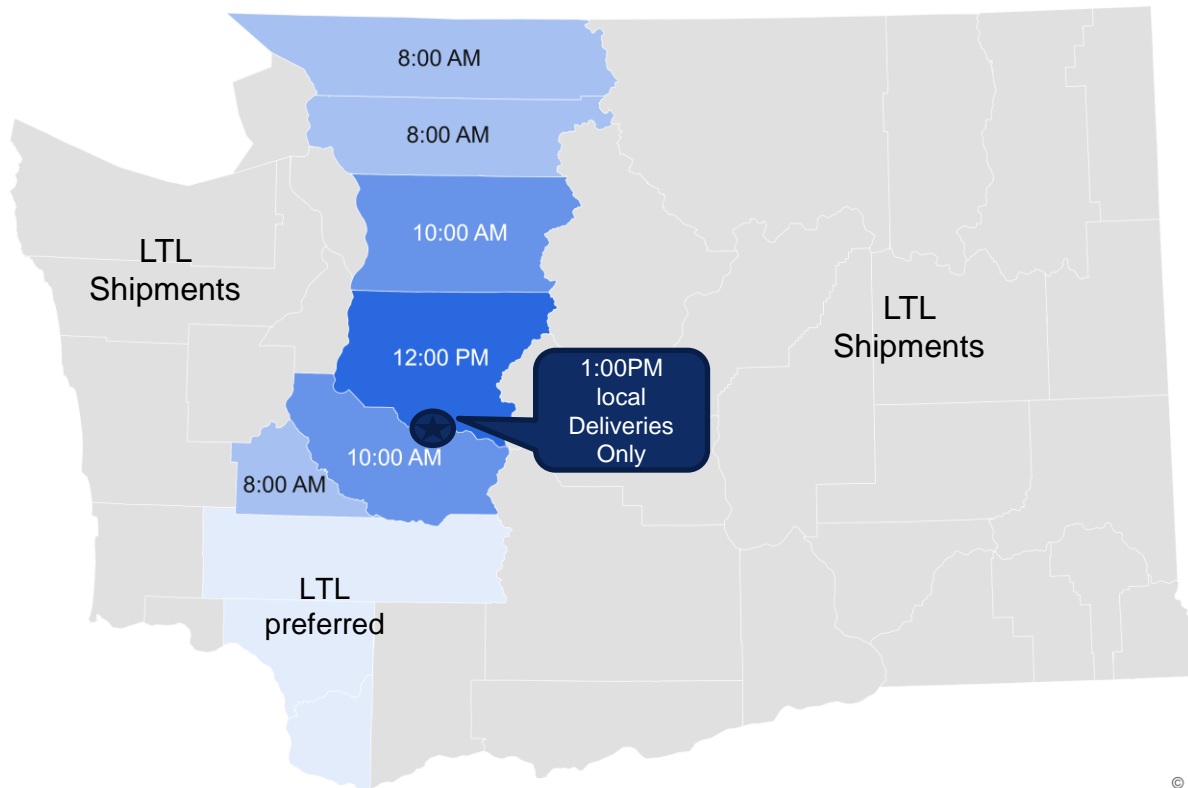
	STEEL	STAINLESS	ALUMINUM	Cu/Br
<b>Cutting size range</b>	.010" to 1" sheet – 5'x10' Up to 8" tubing x 20'	.010" to .625" sheet – 5'x10' Up to 8" tubing x 20'	.015" to .313" sheet - 5'x10' Up to 8" tubing x 20'	Sheet: .010 to .375" Bars up to 1"
<b>Cutting Equip</b>	3 CNC laser cutting systems, 1x Fiber, 1x punch laser combo, 1x w/ dual material towers, all with auto load CNC self-feeding bandsaw			
<b>Shearing</b>	Up to 3/8" x 10' wide			
<b>Turret Press</b>	24 station CNC Turret press			
<b>Stamping Presses</b>	8X Total - Up to 250 Ton 28" x 28" & 220 Ton 25" x 73" w/20" coil width feeder			
<b>Press Brakes</b>	5X Total Press Brakes - Up to 250 Ton & 12'			
<b>Finishing</b>	In-house: Automated deburr, Timesaver, vibratory, tumble, grain, sand blast & ultrasonic clean Via Partners: Galv, Powder Coating, Anodizing, Wet paint, chem treat, e-coat, heat treat & others			
<b>Assembly</b>	Insertion presses w/ auto feeds, assembly stations in dedicated temperature-controlled room			
<b>Machining</b>	2X - CNC milling, 1x - lathe, 2X - surface grinding & 5X drilling/tapping/radial 3-Axis VMC (parts to 63"x26"x25") Via Partners: 3, 4 & 5-axis VMC & HMC, CNC LATHE & EDM			
<b>WELDING</b>	TIG / MIG, spot, stud, Manual / semi-auto station & Fanuc Arcmate Robotic Welding Cells			
<b>QA</b>	Fabrivation 3D laser Inspection System Faro CMM Inspection Arm			
<b>Robotics</b>	(1X) - OMRON TM-12 Collaborative Robot – Machine tending (3X) - Fanuc Arcmate 120iC Robots - Mig Welding			
<b>Certifications</b>	AS9100:2016 / ISO9001:2015 – expires Nov 2021 King County SCS (Small Contract & Supplier) Cert #2240 ITAR – in process (Summer 2021)			
<b>Awards</b>	2016→2020 Sheetmetal fabricator of the year, 2016 Manufacturer of the year			

**Note: Typical Capabilities Shown for Easy Reference for Common Materials & Processes  
Inquire For Exotic Materials and Unique Fabrication Needs**

# BUYKEN SHIPPING CAPABILITIES

First truck(s) leave at 7:00 AM

Standard Shipment Departure Cut-off Time by Ship-to Location



## Description

Buyken owns and operates delivery trucks and utilizes 3<sup>rd</sup> party carrier as needed. ~90% of all deliveries are done by Buyken trucks. Intrastate only, primarily along the I-5 corridor

Also, shipped to all 50 states, Mexico and Canada via 3<sup>rd</sup> party.

- 2016 – Kent Metal Fabricator of the Year
- 2016 → 2020 – Kent Sheet metal Fabricator of the Year (5yrs in a row)

8-levels of risk mitigation to ensure an uninterrupted supply of high-quality products:

1. Customer Diversification – No Customers are >15% of sales
2. Industry Diversification – No industry is >20% of sales
3. Personnel – Skills Matrix for all functions, defined resource needs and back-ups.
4. Equipment – Virtually all manufacturing technology is duplicated on the floor
5. Facility – Dual compressors system that alternate weekly.
6. Job / Material Selection – Bid jobs with proven success making analogous parts
7. Local Partnership – Defined business relations with multiple local companies
8. Disaster support – Signed agreement with 4 other analogous metal fabricators in other regions. Program intent is to support members customer base while a site gets back online via natural disaster or fire.

Buyken is unique for a company of our size to have such a diverse manufacturing capability. Having defined and well thought out risk mitigation is a unique value proposition.